Regional Permits and License Platform

1. Summary Costs:

Licensing + Implementation	<=== INITIAL/FIRST YEAR ===>	$	1,667,444.32	
On-going Maintenance (for Licensing)	<=== Year 2 and Beyond ===>	$	319,414.32	<== This will increase after year 5.

2. License Model: **Subscription Based - The More You Initially Buy, the Lower the Per Seat Price**

3 Licensing Aspects ========>	Core Functions	Mobility	Internet/Citizen Access (based on population)	
Current User Counts **Reno**	150	35	229,859	
Sparks	43	18	90,214	* <===Confirm - confirmed 10/24 at Negotiations Team Mtg.
Washoe	150	79	107,631	
TOTALS	**343**	**132**	**427,704**	

Note: Washoe Core Functions includes 69 users for Health and Washoe Mobility includes 42 users for Health.

Accela Range	Core Functions	Mobility	Internet/Citizen Access (based on population)
100-199	$ 79.20	$ 39.20	N/A
200-299	$ 69.30	$ 34.30	N/A
300-399	$ 59.40	$ 29.40	N/A
550-699	$ 51.98	$ 25.73	N/A

3. Licensing Costs:

A. "RENO+WASHOE" Based upon 300-399 Count Buy-in for Core and 100-199 Buy-in for Mobility

	Core Functions	Mobility	Internet/Citizen Access (based on population)		
Users	343	132	427,704		
Cost Per	$ 59.40	$ 39.20	N/A		
TOTALS	$ 244,490.40	$ 62,092.80	$ 12,831.12	$ 319,414.32	<== Grand Total Licensing, Scenario A

B. "IF CLARK GOES" Based upon 700-849 Count Buy-in for Core and 300-399 Buy-in for Mobility

	Core Functions	Mobility	Internet/Citizen Access (based on population)		
Users	343	114	427,704		
Cost Per	$ 49.50	$ 29.40	N/A		
TOTALS	$ 203,742.00	$ 40,219.20	$ 12,831.12	$ 256,792.32	<== Grand Total Licensing, Scenario B

$ 62,622.00	<== Savings if Clark Signs within FY13-14. We pay for "A" initially - if Clark goes with Accela, we will get a credit back.

Note: Citizen access, since it is based upon population, will go up if Clark County signs. But, we should assign costs accordingly to each entity.

4. Implementation Costs:

Type	Entity	Description	Cost	Subtotal	
Direct	Reno	Move to Cloud + Oracle	$ 22,200.00		
Direct	Reno	Data Conversion	$ 37,000.00	$ 59,200.00	<== Reno Direct
Direct	Sparks	Financial Interface	$ 14,800.00		* <===Guess
Direct	Sparks	Data Conversion	$ 44,400.00	$ 59,200.00	<== Sparks Direct * <===Guess
Direct	Washoe	Financial Interface	$ 14,800.00		
Direct	Washoe	Data Conversion	$ 44,400.00	$ 59,200.00	<== Washoe Direct
Shared	Both	Consulting	$ 1,095,770.00		
Shared	Both	Travel	$ 74,660.00	$ 1,170,430.00	<== Shared Costs
				$ 1,348,030.00	<== Grand Total Implementation

5. Cost Splits Per Entity:

Reno

	Core Functions	Mobility	Internet/Citizen Access (based on population)		
Licensing Percentages	44%	27%	54%		
Licensing $$$	$ 106,920.00	$ 16,464.00	$ 6,895.77	$ 130,279.77	<== Reno Licensing

	Direct	Shared		
Implementation	$ 59,200	$ 286,755.35	$ 345,955.35	<== Reno Implementation
		^ Assumes 24.5% Share ^		
			$ 476,235.12	<== Reno Buy-In - Implementation + Maint

Sparks

	Core Functions	Mobility	Internet/Citizen Access (based on population)		
Licensing Percentages	13%	14%	21%		
Licensing $$$	$ 30,650.40	$ 8,467.20	$ 2,706.42	$ 41,824.02	<== Sparks Licensing

	Direct	Shared		
Implementation	$ 59,200	$ 348,788.14	$ 407,988.14	<== Sparks Implementation
		^ Assumes 29.8% Share ^		
			$ 449,812.16	<== Sparks Buy-In - Implementation + Maint

Washoe

	Core Functions	Mobility	Internet/Citizen Access (based on population)		
Licensing Percentages	44%	60%	25%		
Licensing $$$	$ 106,920.00	$ 37,161.60	$ 3,228.93	$ 147,310.53	<== Washoe Licensing

	Direct	Shared		
Implementation	$ 59,200	$ 534,886.51	$ 594,086.51	<== Washoe Implementation
		^ Assumes 45.7% Share ^		
			$ 741,397.04	<== Washoe Buy-In - Implementation + Maint
			$ 1,667,444.32	<== Project Total

Note for shared implementation split: Splits established based upon updated Accela quote to add Sparks.

6. Entity Overview:

	Reno	Sparks	Washoe	Reno Stand-alone	Sparks Stand-alone	Washoe Stand-alone
On-going Maintenance	$ 130,279.77	$ 41,824.02	$ 147,310.53	$ 154,829.37	$ 64,374.42	$ 176,220.93
Implementation	$ 345,955.35	$ 407,988.14	$ 594,086.51	$ 469,405.00	$ 484,427.00	$ 797,470.00
TOTAL	$ 476,235.12	$ 449,812.16	$ 741,397.04	$ 624,234.37	$ 548,801.42	$ 973,690.93
Stand-alone Difference				$ 147,999.25	$ 98,989.26	$ 232,293.89

$ 1,667,444.32	$ 2,146,726.72
^ Shared Platform-Total Project Cost ^	^ Going Alone-Total Project Costs ^
$ 479,282.40	
^ Savings by Doing Regional Approach ^	

Regional Permits and License Platform
Various Pricing Models

Item	Option D — Reno & WC with Growth Built In (WC Numbers + After 06/10 Call) Subscription
I. Licensing Cost	
II. Implementation - with Travel Incl	$ 938,560.00
III. Maint/Support (Annual)	
IV. Licensing + Maint Subscription	$ 296,153.10
V. Managed Service Fee (Annual)	
TOTAL FIRST YR. COST (A)	$ 1,234,713.10
TOTAL ON-GOING MAINT/SUPPORT/	$ 296,153.10
SERVICE FEE (B)	
5 Years (A+(B*4))	$ 2,419,325.50

User Counts

		Users Accela Automation (AA)	Users Mobile	Population
	All	269	114	337,490
	Pure Reno	134	35	229,859
	Washoe - ALL	135	79	107,631
	Pure Washoe	135		
	Washoe - Health - AHS	0		
	Washoe - Health - AQM	0		
	Washoe - Health - EHS	0		
	Washoe - Health - EPHP	0		
	Washoe - Assessor's	0		
	Washoe - Treasurer's	0		
	0 <= Shared Users			

Costs to Split

IMPLEMENTATION		Quoted
Implementation Costs	$	883,560.00
Travel Costs	$	55,000.00
TOTAL IMPLEMENTATION	$	938,560.00

Reno Implementation Direct Costs (New Quotes)

Financial Interface	$	-	<== NewWorld Interface already exists - None needed for Reno (PBR)
Data Conversion	$	74,000.00	<== (4)
	$	74,000.00	

Washoe Implementation Direct Costs (New Quotes)

Financial Interface	$	12,250.00	<== Verified interface cost to Washoe (PBR)
Data Conversion	$	44,400.00	<== Verified - is not higher - old Phase I and II approach would have been $62,375 (PBR)
	$	56,650.00	

SUBSCRIPTION		
Accela Automation (AA)	$	223,700.40
Mobile	$	62,328.00
Citizen Access	$	10,124.70
	$	296,153.10

Implementation Costs To Be Shared - Total-Reno Direct-WC D	$	807,910.00
Subscription Costs To Be Shared	$	296,153.10
TOTAL TO BE SPLIT	$	1,104,063.10	TOTAL TO BE SPLIT
	$	74,000.00	**Reno Direct**
	$	56,650.00	**Washoe Direct**
	$	1,234,713.10	**ALL COSTS - YEAR 1**

Scenario 1 - Assess + Treas Split by Parcel; Health Split Accd to Health Research (1)
Allocation Percentages based upon User Counts
(If No Cost Recovery Model in Place)

11,592

	AA	Mobile (2)	Population
Pure Reno %	49.8%	30.7%	68.1%
Pure Washoe %	50.2%	69.3%	31.9%
Split of Assess & Treas Users			
Washoe 0.4	0.0%		
Reno 0.6	0.0%		
Split of Health Users			
Washoe 0.35	0.0%		
Reno 0.65	0.0%		
Check Total =>	100.0%	100.0%	100.0%
Reno Allocation %	49.8%	30.7%	68.1%
Washoe Allocation %	50.2%	69.3%	31.9%

Subscription Costs

	AA	Mobile	Citizen Access
Reno	49.8%	30.7%	68.1%
Washoe	50.2%	69.3%	31.9%

Implementation Costs	
Reno	35.0%
Washoe	65.0% (3)

Estimated Costs Per Entity (Subscription and Implementation)

		AA		Mobile		Citizen Access		
RENO								
Subscription	$	111,434.40	$	19,135.79	$	6,895.77	$	137,465.96
Implementation Fees								
Direct	$	74,000.00		N/A		N/A		
Shared Portion	$	282,768.50		N/A		N/A		
TOTAL	$	494,234.46						
WASHOE								
Subscription	$	112,266.00	$	43,192.21	$	3,228.93	$	158,687.14
Implementation Fees								
Direct	$	56,650.00						
Shared Portion	$	525,141.50						
TOTAL	$	740,478.64						
	$	1,234,713.10	<= Check Number to All Costs					

(1) = Updated user counts because of Health, Treasurer's and Assessor's more accurate info.

Splits calculated for Health accd to Health Research. Splits calculated for Assessor's + Treasurer's accd to parcels.

(2) = Need to determine how to allocate mobile costs for Washoe users

(3) = Need to validate split of implementation costs

CITY OF SPARKS

ACCELA AUTOMATION PROJECT COST ANALYSIS

Business Licensing and Building Permitting Cost Breakdown

COST ANALYSIS		Business Licensing	Building Permitting	Total
Implementation Costs				
- Direct Costs -- City of Sparks				
-- Financial Interface	$ 14,800.00	$ 1,455.74	$ 13,344.26	$ 14,800.00
-- Data Conversion	$ 44,400.00	$ 4,367.21	$ 40,032.79	$ 44,400.00
	$ 59,200.00	$ 5,822.95	$ 53,377.05	$ 59,200.00
- Shared System Costs				
-- Consulting	$ 1,095,770.00			
-- Travel	$ 74,660.00			
	$ 1,170,430.00			
Total Shared Systems Costs -- City of Sparks	$ 348,788.14	$ 34,307.03	$ 314,481.11	$ 348,788.14
Total System Investment and Implementation		$ 40,129.98	$ 367,858.16	$ 407,988.14
Annual Cost -- 5 Year amortization (with 1.99% interest)		$ 8,185.71	$ 75,035.71	$ 83,221.42
Annual User Fee -- Hosted System		$ 4,276.80	$ 34,840.80	$ 39,117.60
Annual Internet / Citizen Access Fee	$ 12,831.12			
Reno	$ 6,895.77			
Sparks	$ 2,706.42	$ 266.21	$ 2,440.21	$ 2,706.42
Washoe	$ 3,228.93			
Total Annual "Hosted" System Fee		$ 4,543.01	$ 37,281.01	$ 41,824.02
Grand Total Annual Fee - Accela Automation		$ 12,728.72	$ 112,316.72	$ 125,045.44
Current Budgeted Systen Expenditures		$ 9,252.87	$ -	$ 9,252.87
Net New Annual System Expenditure Needed		$ 3,475.85	$ 112,316.72	$ 115,792.57

	Population	Population % for Internet Access Costs	% of Implementation Costs
Reno	229,859	54%	24.5%
Sparks	90,214	21%	29.8%
Washoe	107,631	25%	45.7%
	427,704	100%	100%